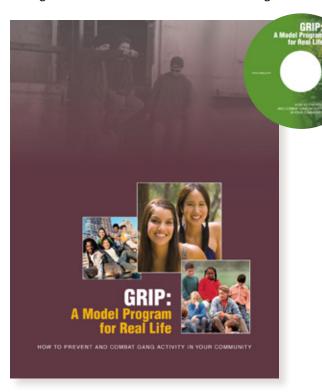


YOUR ONE-STOP DESIGN SHOP

Whether agencies need concept and project management of a multi-media public education campaign or a new website design, the Department of General Services, Office of Graphic Communications (OGC) is an effective, efficient and economical choice.

OGC is pre-qualified to provide high-quality creative services for a wide variety of projects; and, when purchasing OGC services agencies avoid the costs associated with conducting a competitive procurement process. Agencies can also reduce costs because OGC's service fees are lower than those charged by private sector providers with similar experience.

OGC also provides graphic design and communication expert consultations and project management for government representatives who have limited or no knowledge of the processes and procurement of design services. This ensures quality services are provided and budgets and resources are well managed.





Customers

- State agencies
- Local governments
- · Non-profit organizations

Services

- · Research and concept development
- Budget projections
- · Copywriting and editing
- · Graphic design and art direction
- · Illustration and photography
- · Web graphics and development
- Print management and production

Proiects

- · Informational and educational campaigns
- · Logos and identity systems
- Internet sites
- · Annual reports and strategic plans
- Economic development publications
- · Magazines and newsletters
- · Training and conference materials
- · PowerPoint presentations
- Calendars and posters
- Museum catalogs and brochures



Satisfaction

The best indication of customer satisfaction is a customer referral. A wide variety of OGC customers consistently work with and refer their colleagues to OGC.

Savings

- Labor rate averages 45% below commercial sources. All OGC work is billed at a flat fee of \$75 per hour.
- Because OGC handles all phases of the project, an agency will not need to spend time on internal administrative management.
- Project recommendations save time and money. OGC provides consultation and documentation for procuring outside services such as website development or printing so that all details in the scope of work are defined for bidding purposes.
- Preliminary estimates for grant proposals are provided free of charge.
- Extensive file archives sometimes on projects up to ten years old – eliminate the need and cost to recreate documents.
- A royalty-free digital photo library saves costs from buying stock photos (which can cost up to \$600 apiece).





Expertise

As graphic design and communications experts, OGC has worked with the Governor's office. state agency representatives, and private partners as the creative lead for numerous projects and statewide initiatives including the creation of the Office of the Attorney General, Virginia Rules Instructor's Kit and website, the Governor's Office New Parent Kit, and the Infant and Toddler Connection for the Department the Behavioral Health and Developmental Services. OGC served on the Executive Committee for the Civil Rights Memorial Symposium and Dedication providing consultation on communication strategy, event planning and fundraising as well as helped to spearhead the creative aspect and design of the informational and promotional materials.

For a presentation of OGC's portfolio or to discuss a new project contact Creative Director, Paris Ashton at paris.ashton@dgs.virginia.gov or 804/371-8359.

Office of Graphic Communications DGS Director's Office 1100 Bank Street, Suite 420 Richmond, Virginia 23219







Welcome to the Civil Rights Memorial

It could be said that Barbara Rose Johns is Virginia's Rosa Parks. Unfortunately, few people have ever heard the story of how this brave 16-year-old caused a quiet revolution in the small town of Farmville, Virginia, creating ripples which would be felt throughout the nation for years to come.

The Virginia Givil Rights Memorial recognizes Barbara Johns, her fellow students from Robert Russa Moton High School, their parents, and community leaders and civil rights attorneys.

Installed on the grounds of Virginia's historic state capitol in Richmond, Virginia, the memorial celebrates these heroes and also serves to remind us of the debt we all owe to the sacrifice of a few courageous Virginia.

owe to the sacrifice of a few courageous Virginians.





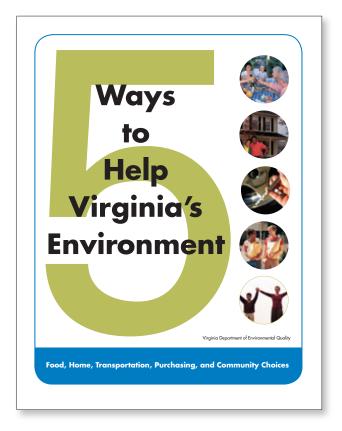
Customer: Virginia Civil Rights Memorial Foundation

Products: Logo, invitations, conference and dedication ceremony agendas, banner stands, signage and directional maps, commemorative coin and visitor brochure

Purpose: To encourage participation in the education symposium and memorial unveiling ceremony as well as provide historical information for visitors.







Customer: Department of Environmental Quality **Project:** 5 Ways to Help Virginia's Environment

Products: Fact sheet and banner stand

Purpose: To educate and encourage daily living choices that directly affect the air you breathe, the water you drink and the natural areas you enjoy.



OGC



Customer: Shenandoah Valley Energy Partnership

Project: New Program Brand Identity

Products: Logo and tagline, letterhead, brochure, presentation pocket folder, PowerPoint, banner stand, tabletop display and website

Purpose: To inform area workers about green energy training options and encourage enrollment into programs







VISIT THE WEBSITE. VISIT THE COMMONWEALTH.

The best way to see Virginia is with the help of a Virginia Birding and Wildlife Trail Guide. Visit the website (www.dqif.virqinia.gov/vbwt) to print off any or all of the 65 scenic loops meandering through every corner of the Commonwealth. Or call 1-866-721-6911, to purchase the comprehensive guidebook featuring all of the sites statewide.

Both the website and the guidebook provide a detailed description of the trail loops and sites, maps, driving directions and information about the wildlife you'll see. Each site description includes history, special features and possible side trips. Virginia covers 43,000 square miles, so no matter which trail you take, you're sure to encounter a wide variety of birds and butterflies, wildflowers and wildlife. Along the way you will also experience the long history and diverse cultures that have made Virginia what it is today!

The Virginia Birding and Wildlife Trail is possible only

- because of great partners like:

 Virginia Tourism Corporation

 Virginia Department of Transportation

 Virginia Department of Environmental
- Quality's Coastal Zone Management Program

 Hundreds of local communities and tourism
- offices across Virginia



"I know my home plot, but I don't know the out-of-the-way places for the rest of the state. If we're going somewhere, we adjust our route to encompass more of the trail – and we know other people who do the same thing."

-Thelma Dalmas Lynchburg Bird Club Member

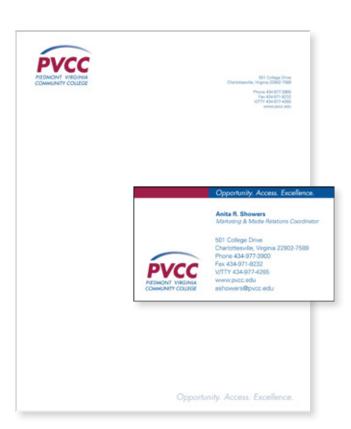


Customer: Department of Game and Inland Fisheries

Project: Virginia Birding and Wildlife Trail Tourism Brochure

Purpose: To encourage visitors to go to the DGIF website to print off a detailed map of any of the Virginia Birding and Wildlife Trail Loops from the Statewide Trail Guide where they will find detailed descriptions of each site, links to associated tourism resources, and the ability to map their own trip.









Customer: Piedmont Virginia Community College

Project: Comprehensive Brand Identity

Products: Logo and tagline, website, letterhead, calendar, press release and PowerPoint templates

Purpose: To create greater awareness and recognition of PVCC's educational opportunities through a comprehensive marketing initiative that includes a consistent visual identity and message.



OGC

CFWS

Continuing Education and Workforce Services

The Continuing Education and Workforce Service (CEWS) Division of DSUCC offers a workey of programs to provide apportunities for continuing education for the recion.

Workshops and Seminar

DSLCC recognizes that not every training need requires a fill coefficious. Sometimes your employees only need a small post of a specific class. Since many of our engineering technology related courses one built around learning Activity Packets [APA], we can offer only that portion that you reolly want to meet your exact that inclining need.

DSLCC also offers workshops and seminars designed to meet a variety of needs ranging from er hancing your workforce's level of knowledge and competence to helping your company save mone by being more green in its day-to-day operations.

Whether you need professional development for managers or highly suchriscal industrial training, we will work with you to customize a course from one of our current offerings or we will design on entirely new program to address your specific training criteria. DSLCC's training strengths and faculty expertise become your assets through a strategic workford development partnership that includes:

- efficient and affordable training
- premium quality programs
 customized training to fit your specific needs
- convenient course locations, either at your site or of one of DSCC's training centers
 - the latest technologies
- extensive knowledge of the region's workforce
 a proven track record of success

DSLCC is committed to providing the workforce training you need to meet your company's goals.

Traditional Credit Programs

DSUCC offers several classes and programs that grost traditional college credits upon completion. These classes/programs can be taken as stand-alone classes; or they can be combined in different ways to earn a certificate, coreer studies perificate, or associate degree.

Associate Degree

. ...

ertificate: dvanced Manufacturing and Packs schoolson

Career Studies Certificate: Advanced Manufacturing and Packaging

We will work with you to custom design a certificate program that best fits your company's need

forkforce Needs

Today's industrial anninoments are becoming increasingly sightationed and complex. Automation generally integrates electrical, mechanical and computer systems, making it necessary for employess to have a basic understanding of the winwhich face systems work together and how that

The good in to get the product out the door and into the bonds of the customer -doing so efficient by and safely. Factoring in issues such as quality control, retention of all filled workers, transportation costs, before inguishbors, environmental concerns, and other considerations, environmental concerns, and other considerations, environmental concerns address many complies challenges and dis so in a climate of fierre local, national, and global comnettion.

The Continuing Education and Workhore Services (CRWS) Division and SIGC can help. The CRWS workhore development from its committed to disclosure of comprehensive workhore service program designed to provide regional businesses and industry with the well-trained workhore they need industry with the well-trained workhore they need industry with the well-trained workhore they need.

These services range from training needs casesment to credit and noncredit training. But, floris not all. CEWS is also committed to stoying adverse of the reportly evolving engineering technologies that will keep your business competitive well into



Each Business Partner is Uniou

DSCC believes that the most effective workforce training consections a strong working relationship between employer and trainer. All of our training programs can be customized to support your

Whether you are hiring for the first time, retraining for new projects, or investing in the long-term development of employees, DSSCC offers the right match of programs and employee development.

For more information about how a customized training program available at DSCCC can help your business, contact Earl Dadvill, Coordinates & Continuing Education and Workforce Services at customized Aux name.

Contract on Andre





Customer: Dabney S. Lancaster Community
College

Project: Continuing Education and Workforce
Services brochure

Purpose: To promote training programs by

Purpose: To promote training programs by establishing strong working relationships between employer and trainer as well encourage enrollment into programs that help strengthen the skills of the local workforce.





Integrity • Accountability • Customer Focus • Teamwork



iACT... because I care about my work, my co-workers, my customers and my community.

RRHA CORE VALUES

- Integrity

 Do what is right legally and ethically
- Act with honesty and trustworthiness
- · Honor commitments

Accountability

- Take ownership for actions
- · Make on-time/deadlines a priority
- · Embrace quality/continuous improvement

- Customer Focus
 Provide accurate, timely information to meet customer needs
- · Treat internal/external customers and partners with professionalism and respect
- · Work collaboratively with customers

Teamwork

- · Build strategic partnerships and relationships
- Take initiative to prevent problems and seek creative solutions
- · Share information and resources
- · Foster an atmosphere of cooperation





Customer: Richmond Redevelopment and Housing Authority

Project: iACT Core Values Identity

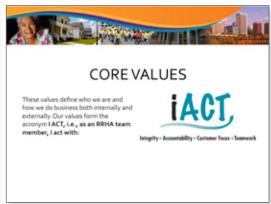
Products: Logo, poster, pocket card, button, t-shirt, stickers,

framed foyer art and PowerPoint template

Purpose: To promote the core values through a consistent

message and visual identity









Customer: Department of General Services **Project**: Division of Purchases and Supply

Procurement Forum

Products: Announcement poster, agenda

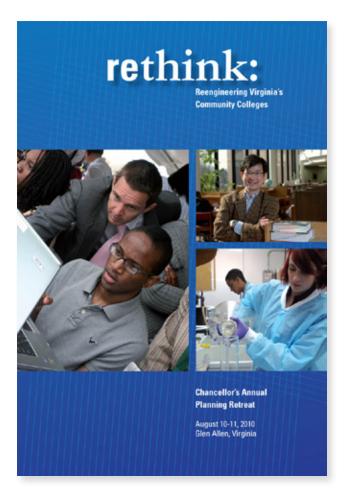
cover and PowerPoint template

Purpose: To promote attendance and registration as well as provide a thematic visual

identity for the conference.









Reengineering Virginia's Community Colleges

Customer: Virginia Community College System

Project: Chancellors Annual Planning Retreat

Products: Agenda notebook, logo and web

graphic, directional signs

Purpose: To establish a visual identity for the

theme of the annual conference







Customer: Department of General Services

Project: Office of Fleet Management

Services: Vehicle Management Control Center

(VMCC) marketing

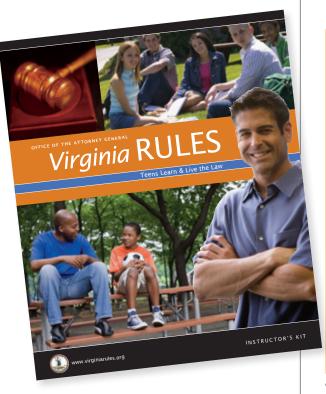
Products: Brochure and series of email

marketing ads

Purpose: To encourage managers of local government fleet operations to partner with DGS to save money by streamlining services through the VMCC.









"Constitutional law" comes from the United States Constitution and the Virginia Constitution that establish the structure of our federal and state governments.

Laws are also enacted by Congress and by the Virginia General Assembly. These laws, enacted by legislative bodies, are called "statutes" and are the primary source of laws in the United

Courts have an important role in interpreting laws when there are disputes. The principles and rules of law that courts set forth when they interpret the law establish what is referred to as "case law."

At the local level, your city council or county board of supervisors can enact rules that are referred to as city or county "ordinances."

OFFICE OF THE ATTORNEY GENERAL

Customer: Office of the Attorney General **Project**: Virginia Rules Program Branding

Products: Visual identity, instructors kit, student

handouts and website development

Purpose: The purpose of Virginia Rules is to educate young Virginians about Virginia laws and help them develop skills needed to make sound decisions, to avoid breaking laws, and to become active citizens of their schools and communities.

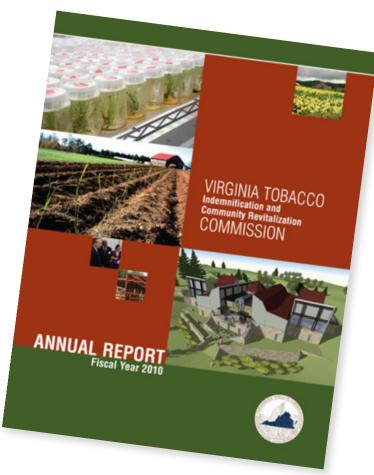


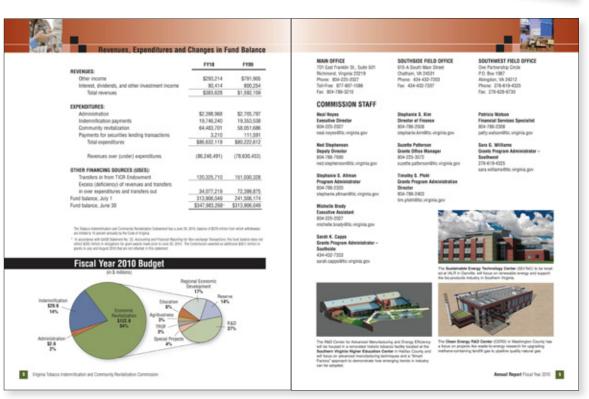
OGC

Customer: Virginia Tobacco Indemnification and Community Revitalization Commission

Project: Annual Report

Purpose: Financial report to stakeholders, partners and legislators about the Commission and the grant awards that promote economic revitalization in the Commonwealth's tobacco region.







Customer: Virginia Board for People with

Disabilities

Project: Benchmark brochure

Purpose: To serve as a tool for policymakers as they consider the impact upon Virginians with disabilities when developing, writing, and implementing all state policies, regulations, laws, and funding priorities.

The Virginia Board for People with Disabilities hopes this information will serve as a tool for the Governor, legislators, and other elected officials and policymakers. The Board asks policymakers to adapt these benchmarks and consider the impact upon Virginians with disabilities when developing, writing, and implementing all state policies, regulations, laws, and funding priorities.

Over the past 30 years, state leaders have recognized that full inclusion in community life by Virginians with disabilities is a lead, moral, and ethical right.

These benchmarks are intended to inform future policy and strategic investments in community supports and infrastructure that will enable Virginia's citizens with disabilities to return the Commonwealth's investment through increased independence, educational achievement, economic self-sufficiency, and community or civic engagement.

Photos from top to bottom represent legislation, transportation technology, education, housing, and health care. Most of us will experience some type of disability, either permanent or temporary, in our lifetimes.

Guiding Principles

- All individuals are entitled to "Life, Liberty and the pursuit of Happiness."
- "Disability is a natural part of the human experience that does not diminish the rights of individuals... to fully participate in and contribute to their communities..." (U.S. DD Act).
- Like everyone else, Virginians with disabilities aspire to "give back" and contribute to society as a whole. Investment in individuals with disabilities benefits all citizens.
- The merit of any public policy, regulation, program, or service should be measured by whether it achieves these benchmarks.

HEFERINGS: U.S. Compress, GS001. Developmental Disabilities Assistance and Bill of Rights Act (Pt. 106.402). Retrieved from:

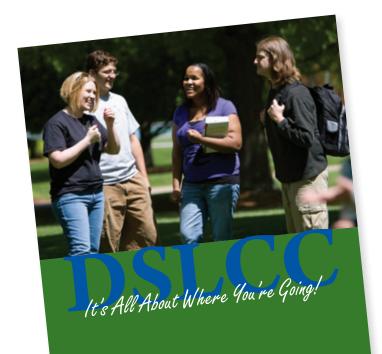
BENCHMARKS

Publicly funded supports to children and adults with disabilities and their families are "front-loaded" (provided as soon as indicated) at levels designed to reduce services needed over the individual's lifespan and to maximize opportunities to give back.

Individuals with disabilities receive services and supports appropriate to their needs in inclusive community settings. They are not segregated from their fellow citizens.

Individuals with disabilities have access to and receive flexible, person-centered services and supports that:

- Provide a single point-of-entry that is not disability specific;
- Offer choice and maximize personal decisionmaking:
- Are available no matter where the individual lives and are effective, timely, and reliable:
- Promote high expectations and individual potential and strengthen families;
- ✓ Continue as needed across the lifespan; and
- Have sufficient oversight to ensure health, safety, and welfare and to prevent exploitation, fraud, and waste.



Customer: Dabney S. Lancaster Community College

Project: Viewbook

Purpose: To showcase the benefits of attending DSLCC as the areas most affordable option for a wide variety of educational opportunities.

Dabney S. Lancaster Community College

Whether you have a single, clearly-defined goal or simply want to explore your options, Dabney S. Lancaster is committed to your success. We are the area's most accessible, affordable community college. Start here, and you can go anywhere,

On to a four-year college
You can complete the first two years of a bachelor's
degree at DSLCC, and then transfer to earn your degree
from a four-year college or university. Over 35 public
and private schools guarantee admission to qualified
DSLCC graduates.

Into the workforce

You can prepare for full-time employment after com-pleting one of DSLCC's many occupational and techni-cal programs. Over 45 programs at the career studies, certificate and associate degree level pave the way for a

To a higher level job
You can gain or develop specific career skills through
DSLCC Continuing Education and Workforce Services
Division classes. This customized training is designed to
the specifications of local employers, organizations and
government. Classes are offered on the main campus,
at the Rockbridge Regional Center, and at other sites
requested by local businesses.

Towards a well-rounded education
You can meet specific learning needs, gain new skills or pursue a special interest. The DSLCC Continuing Education and Workforce Services Division offers a wide range of non-credit seminars and activities for your personal enrichment.



College Life

Housing
Students are repossible for finding their own accommodations, although the College helps by posting information about nearby rental properties. Some rooms and apartments are available at reduced student rates for short-term stays or semester rentals.

Student clubs and organizations provide opportunities for service and leadership, while an active Student Senate promotes communication with the administra-tion and faculty. DSLCC offers numerous multicultural and social events, sports tournaments, picnics and talent shows every year.

Support
Students can take advantage of learning strategy assistance, as well as tutoring, advising, mentoring and career services offered in The Achievement Center. Technology DSLCC uses technology to enhance instruction and facilitate learning. Recent infrastructure upgrades also expand access to educational opportunities through distance learning.

Community Involvement
DSLCC encourages students to become contributing
members of the community and to develop skills that
support civic and social responsibility. Numerous community projects and initiatives have achieved success
with assistance from student, faculty and staff volunteers



Admission to DSLCC

Process
To become a student at DSLCC, complete an Application for Admission and request transcripts from high
schools or other colleges you have attended. Then call
to achedule a placement test, or send your scores to
DSLCC from other testing services.

Financial Aid and Scholarships Students are encouraged to apply for financial assis-tance. Programs are funded by the College and also by the federal government, Commonwealth of Virginia, and various organizations, clubs, businesses and even private citizens.

Campus Tours
Dabney S. Lancaster welcomes visitors who want to tour the main campus and the Rockbridge Regional Center.
Appointments are recommended.

Resources for High School Students

Dual Enrollment
DSLCC allows high school students to experience
college-level courses before they graduate. Students
can earn dual credit, explore possible majors, and
save tuition when they later attend college.

Tech Prep/Career Coach Program DSLCC helps students select college pro

DSLCC helps students select college programs focused on high-wage, high-demand fields. This career guidance provides a seamless transition fron high school to college, and it also links students to promising employment opportunities with local businesses.

Educational Talent Search
DSLCC assists students from disadvantaged
backgrounds who have the potential to succeed
in college. We guide them through admission and
financial aid applications and help them choose an

Jackson River Governor's School
DSLCC hosts a special school where high-achieving
students can enroll in challenging, college-level
math, science and technology courses. At JRGS,
students can experience learning opportunities not
generally available in high school.













